

THE REGISTRY INSIDER

FIRST QUARTER 2014



Visiting the lovely The Beach Club Resort in Parksville, British Columbia in December with Wendy Miron from our Western Canadian office and Karen Snider-Poole, Guest Services Manager

TABLE OF CONTENTS

Manager's message	P. 1
Featured Destination	P. 2
FEATURED COLLECTION PARTNER	P. 2
Updates	P. 3
Member Testimonial	P. 3
Tips From A Consultant	P. 4
Q&A	P. 4

MANAGER'S MESSAGE

I don't know about you, but I am saying 'good riddance' to bad weather. I've been stuck on more tarmacs this winter than in my entire traveling career and there is only so much excitement one can have reading seatback magazines with the glossy vacation destination articles.

So, spring is here and it's time get outside. More precisely, it's the perfect time to reward your family for enduring those countless days housebound by taking advantage of a Last CallSM Getaways vacation from *The Registry Collection* program. Inside this newsletter you'll learn more on how to vacation on short notice to some fabulous places.

For you long range planner types, take a trip down to Mexico and experience The Front Door Marina Vallarta, our fabulous new resort in one of my favorite places, Puerto Vallarta. It's an amazing place and I can promise you the weather will be nothing like what you suffered through this winter!

You know that we are very proud of our relationship with Fairmont Heritage Place, the private residence club division of Fairmont Hotels and Resorts. Do you also know that we have a special discount for *The Registry Collection* members to stay at Fairmont Hotels and Resorts around the world? It is another great benefit of your membership and I encourage you to visit our website to explore which amazing destination fits your plans for 2014. I have stayed in a number of Fairmont Hotels and Resorts over the years and can testify to their consistency, attentive service and iconic architecture. So, why not plan a trip to New York (The Plaza), London (The Savoy), San Francisco, Quebec City, Vancouver, Dubai or one of over 20 other dream locations?

I've been traveling a bit the past few months and am very happy to report that I have seen some outstanding new resorts that you will be pleased to visit. One such property is Gwel an Mor in the Cornwall region of the U.K. is an English countryside collection of villas, which includes a world-class nature center. On my recent trip to Indonesia I visited delMango and Anantara Vacation Club, both in Bali. Ultramodern and ultra-green delMango is right in the heart of Kuta Beach, a couple blocks from the ocean and the nightlife for which Bali is famous. Anantara Vacation Club's resort is a haven of seclusion and serenity with traditional Balinese architecture, service and style. You'll love either choice.

I even stopped by an old favorite. On a recent trip to Vancouver I hopped a sea plane over to Victoria Island (a must do, bucket list experience, by the way) to spend an evening at The Beach Club in Parksville. We had an amazing dinner in this modern seaside resort's award-winning restaurant. Finally, to give you a little sneak peak of what is to come, I visited the soon-to-be-completed Manzano Golf Resort in the heart of Italy's Tuscany region. This mixed use hotel/vacation villa resort will encompass a full-service spa and golf course – all set inside an active vineyard. Stay tuned as we will announce an opening date soon.

I'm off to look at more resorts and meet with concierges, general managers and members at some of our resorts - I am writing this enroute to visit our Les Saisons resort in Idaho - so I'll have more to report in the next issue of The Registry Insider. I hope to run into you at one of our affiliated resorts. Let's meet on the terrace and enjoy the nice weather. We deserve it.

Global Vice President,

The Registry Collection program

Orego Anderson



FEATURED DESTINATION:

THE FRONT DOOR MARINA VALLARTA

The stunning town of Puerto Vallarta welcomes you to the Pacific Coast of Mexico where the sun shines nearly year-round and the view of the crystal blue waters is broken up only by the sight of luxury yachts and adventurers trying their hand at the area's best-in-class watersports. This beautiful destination provides access to parasailing, scuba diving and whale watching, while the lively downtown area nearby provides a truly authentic cultural experience with its world-renowned artistic and culinary scene.

The Front Door at Marina Vallarta gives you access to all that Puerto Vallarta offers, from the sunny skies over clear-water beaches to the finest nightclubs and shopping plazas. The resort, part of a self-contained community, boasts modern architecture with two- and three-bedroom accommodations, each luxuriously furnished and equipped with all the comforts of home including a full kitchen with all appliances and dishes, two or three bedrooms and multiple bathrooms. From your private terrace, you can soak in the exquisite view of the Sierra Madre Mountains meeting the Banderas Bay.

This dramatic landscape also serves as the backdrop of the Joe Finger-designed golf course. As part of one of Puerto Vallarta's most exclusive residential communities, you have access to this course and a host of other resort-style amenities including a private beach with beach club, a luxurious spa, a yacht boating center, a sparkling swimming pool, and a fitness center with spinning and yoga classes. The juxtaposition of an awe-inspiring destination, luxurious accommodations and superior service offered at The Front Door Marina Vallarta will ensure that your Puerto Vallarta getaway is one to remember for years to come.









Fairmont Hotel Resorts

FEATURED COLLECTION PARTNER

FAIRMONT HOTEL AND RESORTS

Fairmont Hotels & Resorts is a collection of premier hotels known for excellence in service and sophisticated accommodations.

Located in 65 world-class destinations around the world, the outstanding hotels include such famed spots as London's The Savoy, New York's The Plaza and Shanghai's Fairmont Peace Hotel.

Fairmont Hotels & Resorts is dedicated to providing guests with authentic and memorable travel experiences, complete with award-winning spas, remarkable golf courses designed by some of the world's leading architects, and winter meccas that impress even the most seasoned ski and snowboard enthusiasts. Each property also provides the signature service, bringing you a warm welcome and offering culturally rich experiences in each locale.

On your next trip, a Fairmont Hotels & Resorts property may be the right choice for you, whether your travels are for leisure or for business. As a member of *The Registry Collection*, you receive a discount of 15 percent off of the Best Available Rate at Fairmont Hotels & Resorts.*

For more information, visit www.fairmont.com/promotions/registrycollection. Use code PRCP when booking online or over the phone. Call 888.290.5959 (Canada & USA) toll free, or 506.861.0484.

*Many of the products and services available in this program are provided by third party guides, vendors and service providers ("Third Parties"). The providers of The Registry Collection program (the "Providers") do not make any representations regarding the availability of or endorse any of the products or services provided by Third Parties. The Providers expressly deny any liability for an individual's engagement in any activity offered by or the use of any Third Parties. Additional fees, terms and conditions, and restrictions may apply and are subject to change as determined solely by the Third Parties.



UPDATES

YOU'VE GOT MAIL!

Have you been receiving emails from *The Registry Collection*? If not, we may not have your most up-to-date email address on file – which means you could be missing out on important updates and special promotions, including confirmations and deposit letters. To update your email address, call a Reservation Consultant today.

DOES CABIN FEVER HAVE YOU CRAVING A VACATION - AND QUICK?

Feed your spontaneity with a Last CallSM Getaway from *The Registry Collection*. These trips, booked 29 days or less before check-in, satisfy your need for last-minute travel with service, style and a stellar selection of popular destinations. One of the great benefits of a Last CallSM Getaway is that you can book your trip for just half the published Credit requirement, regardless of unit size, season or destination. Or, if you prefer, you can save your Credits for another trip and pay a fee for the same vacation. Call a Reservation Consultant today to book your next trip.

Member Testimonial

For those in search of a relaxing escape in the Riviera Maya, a stay in the <u>Sirenis Premium Grand Presidential Suites</u> at the SPA Grand Sirenis does just the trick. The modern suites give you a lavish, purely Mexican experience sitting on the shores of Akumal, Mexico. Enjoy the private pool and beach areas, complete with Balinese beds, an included romantic lobster dinner on the beach, massages and daily hydrotherapy treatments, and your own personal private butler service.

When Mr. and Mrs. B, members of *The Registry Collection* since 2008, visited Grand Sirenis in December, they were blown away by the experience and the service:

"Erik made my stay very enjoyable and was very helpful. The whole staff was so incredible and very friendly! Very positive experience!"





TIPS FROM A CONSULTANT

Come Sail Away: Booking Caribbean Yachts

Did you know The Registry Collection offers fabulous sailing vacation option? You have two great options:

1. <u>Tradewinds Cruise Club</u> cruises, which feature 51-foot Privilege Catamarans with four cabins for you and your travel party of up to eight people. The cabins are spacious and luxurious. The boat has everything you need for relaxation, and even includes trampolines and hammocks. Your cruise begins in St. Vincent and will include Bequia, Mustique, and the southern Grenadines.

OR

2. Festiva Sailing, which features 44-foot Lagoon 440 Catamarans with three cabins for your travel party up to six people. Leave from a choice of ports: Sint Maarten, The Grenadines, and Tortola in the British Virgin Islands.

All sailing vacations come with a Captain and First Mate who do all the food preparation and serve as experienced guides, ensuring an unforgettable sailing trip. Sailing vacations are essentially All-Inclusive vacations, with all meals on board included. Tips are customary for the Captain and First Mate.

Sailing vacations really bri ng the travel party together for a shared adventure! Activities like sailing and scuba diving complete a full sailing experience. There is no better way to experience the Caribbean than on a private, luxury yacht. Members often return home raving about their experiences, wanting to repeat this type of vacation over and over again. *The Registry Collection* member Robert K. recapped his trip:

"Our trip was on a 51 ft. catamaran through the Grenadine Islands. Absolute paradise. The meals were some of the best we have ever had, [and the] boat was spotlessly clean...I highly recommend Tradewinds and would go back without a doubt. One of our best trips ever."

Travel for the Adventure, Prepare for the Unexpected

Vacations are supposed to be the most fun and relaxing times of year, and we want you to travel completely worry-free. To help you travel with confidence, *The Registry Collection* created its Credit Protection option. This new benefit gives you the assurance of knowing that in the unfortunate case of a cancellation, having Credit Protection will return all of the credits you used for a particular reservation, allowing you to book another vacation in the future.

The new Credit Protection costs only \$49^{USD} to add to a reservation (excluding Last Call Getaways)*. With this in place, the Cancellation Policy changes so that in the event you have to cancel or change a reservation any time after your grace period of up to 24 hours before check-in, you will receive 100% of your Credits back onto your account.

Purchasing Credit Protection means adding peace-of-mind to your vacation planning. No one intends to cancel a reservation – but this protection ensures that if an emergency or unforeseen circumstance arises, losing your Credits will be one less thing to worry about.

Dave — Reservation Consultant The Registry Collection Program

*Credit Protection may not be available for purchase for some reservations. Contact your Reservation Consultant for more details.

Q&A

- Q: Why is it important to keep your address up-to-date?
- A: Your address is important to keep updated because we may sometimes directly mail you offers and promotions, and your address is where we will mail our members *The Registry Collection* Directory whenever it is updated you do not want to miss out on that treat, which often sparks conversations about where your next luxury getaway will take you.
- Why is it important to keep your phone number up-to-date?
- A: And finally, your phone number is important because we will call our members whenever they have matches to their waitlists, or when we have member or account issues that we are working to resolve. You can update your contact information at any time, as many times as you want, especially if you change residences throughout the year, by contacting any of our Reservation Consultants.